

Lagoon 450 OPERA PRIMA

PRICE LIST 2021

PERIOD A	PERIOD B	PERIOD C	PERIOD D	PERIOD E
1 JANUARY - 22 MAY	22 MAY - 19 JUNE	19 JUNE - 10 JULY	10 JULY - 31 JULY	31 JULY - 21 AUGUST
19 SEPTEMBER - 31 DECEMBER	4 SEPTEMBER - 18 SEPTEMBER	28 AUGUST - 4 SEPTEMBER	21 AUGUST - 28 AUGUST	
5.000 €	6.500 €	7.500 €	8.500 €	9.500 €

INCLUDED:

- 22% VAT
- All risk and third party liability insurance
- First and last night mooring in the home port

NOT INCLUDED:

- COMFORT PACKAGE: € 2.200 per week and compulsory. It includes: 1 skipper, final cleaning, bed and bath linen (including bathrobes and beach towels), 1 stand up paddle, snorkeling equipment and trolling equipment, tender boat with outboard motor
- Hostess/cook € 1.000 per week and upon request
- Transfers from and to airports upon request
- Ports and parks, boat and tender fuel, food and drinks (also for the crew)
- APA 20% (Advance Provisioning Allowance) compulsory with 2 crew members. This is the sum to be advanced for additional costs (ports, food, fuel, etc.). It is usually considered 20/30% of the value of the rental. These funds will be sent to the yacht together with the balance or can be given cash upon boarding and used to supply the yacht according to the charterer's requests. At the end of the rental period, the Captain will present to the Charterer a detailed statement of expenses, with the relative receipts, which the Charterer can inspect at any time. Should the funds prove insufficient, the charterer will have to gradually integrate them, without waiting for the end of the cruise. The Captain will return any residues to the Charterer.
- Security deposit: € 3.000 (preauthorized on Visa or Mastercard credit cards)

DISCOUNTS (not combinable):

- Early bird booking (by **28 February 2021**): 10 % on JAN/FEB/MAR/APR/MAY – OCT/NOV/DEC – 5 % on JUNE/JULY/SEPT – NO PROMO IN AUGUST
- Long bookings: 2 weeks (first week at full price, 5% on the second week only) – NO PROMO IN AUGUST

TERMS OF PAYMENT AND CANCELLATION:

- Payments: first deposit 30% upon confirmation; second deposit 40% 90 days before boarding; balance due 30 days before boarding
- Cancellation policy: 30% cancellation fee for cancellations up to 90 days before boarding; 70% cancellation fee for cancellations up to 30 days before boarding; 100% cancellation fee for cancellations within 30 days of boarding
- COVID-19 related cancellation policy: **100% refund of the amount paid in case of impossibility to travel for documented COVID-19 reasons as per art 88bis paragraph 1 law 27/20 of the Italian regulations**